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29/06/1985 (38 ans)

Nationalité FR

pacsé

Permis B

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Larçay (37270)

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## PROFESSIONAL PROFILE A, Séniор

### EXPERIENCES PROFESSIONNELLES

**janv. 2022 / aujourd'hui Senior Manager**

World Kinect Energy Services

\*Head the global EAC practice

Team management, responsible for financial targets (400 % + growth and overachieving target by 130% +), strategy & product development, process optimization

\*Development and execution of the global strategy for Energy Attribute Certificates GOs, I-RECs, RECs, TIGRs, LGCs & J-Credits

\*Management of service delivery for global cases

Qualification, Scoping, Sourcing / Origination, Contracting, Cancellation

\*Energy Attribute Certificates Product development

EAC Management, EAC procurement strategy, Active EAC Procurement

\*Scope 2 Subject Matter Expert working with PPA and Carbon offsets departments for Net Zero strategies

\*Representation of World Kinect Energy Services at events

**nov. 2018 /**

**SECRETARY GENERAL - TEMERGIE (Saint-Denis, Reunion Island, FRANCE)**

\* Management and development of the Reunion Island Energy Transition Cluster + 50 % growth (from 38 to 59 members)

\* Roadmap design and strategy definition

H2 territory roadmap, smart specialisation-based export strategy, lobbying

\* Delivery of a wide range of bespoke solutions

European development fund action sheet proposal, wave energy project, energy transition intelligence platform

\* Enhance RD&I programs, identify relevant European calls, manage partnerships Reversible fuel cell, renewable integration in the energy mix, Load shedding aggregation

**févr. 2017 / juil. 2018**

**EU SUPPLY NETWORK MANAGER**

ENGIE Impact, formerly Ecova (London, UK)

\* Manage the European network of energy suppliers (c. 800 suppliers)

Develop supplier network across Europe, manage existing network

\* Design and delivery of European energy procurement services (fixed, indexed and flexible energy contracts): Data collection, strategy definition, RFQ creation, tendering and contract implementation

\* Regulation monitoring across liberalized energy markets, market analysis and forecasting

**nov. 2015 / févr. 2017**

**CLIENT ENERGY MANAGER**

SCHNEIDER Electric (Paris, FRANCE)

\* Management of a portfolio of energy intensive consumers (c. 4,5 TWh of Electricity & Natural Gas consumption)

Strategy & Risk Management, Sourcing, Optimization (tariffs, tax rebates), EnM software (SaaS)/ Reporting

\* Development of cross-sell opportunities across the energy value chain Sustainability, energy efficiency & energy management solutions

\* Redaction of a monthly newsletter on energy markets for the French client database

\* Commodity markets analysis & regulation monitoring at the French, European and global level

**avr. 2013 / nov. 2015**

**EUROPEAN ENERGY ADVISOR - Accenture, formerly EQJHA (Brussels,**

## BELGIUM)

- \* Business development across pan-European and global energy consumers
- Energy procurement, market intelligence, risk management and strategy, carbon management
- \* Analysis of the European energy markets (macroeconomic trends, regulatory framework)
- Focus on France, Belgium, Switzerland and Luxembourg for electricity and natural gas commodities

- \* Coordination of the Asian partnership
- Service delivery, events, market intelligence, regulatory and legislative framework monitoring
- \* Product development for carbon management, sustainability and energy procurement services

**oct. 2011 / déc. 2012**

### FREELANCE CONSULTANT

Shanghai / Hong-Kong, GREATER CHINA

- \* Conduct surveys and reports
- Climate change impacts on the North Asian supply chain (Client turnover: 3,783 billion €)
- \* Design and implement bespoke carbon management strategies
- Carbon audit and offsetting of a musical event (c. 12.000 participants)
- \* Business development and audits for indoor environmental services (PureLiving China, Shanghai)
- EMC<sup>2</sup> Shanghai headquarters indoor air quality audit (12 days mission, audited area: 900 m<sup>2</sup>)

**avr. 2011 / oct. 2011**

### INTERN CONSULTANT

KOE Environmental Consultancy (Beijing, CHINA)

- \* Development of Clean Development Mechanism (CDM) and Programmatic CDM projects
- Project cost: € 65 Million; CER issuance: 23 832 000 credits
- \* Business development to mandatory and voluntary carbon credits buyers
- Portfolio of 30 CDM and pre-CDM projects
- \* Design of financial schemes for CDM projects

**oct. 2010 / avr. 2011**

### JUNIOR CONSULTANT

Veolia Transport / ST2N (Nice, FRANCE)

- \* Sustainability strategy study of Nice tramway headquarters:
- Development of 21 recommendations to increase stakeholders' benefits while decreasing environmental pressure along with ROI for each action.

## DIPLOMES ET FORMATIONS

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**sept. 2010 / juin 2011**

### Advanced Master's Degree, Sustainability Strategic Management; Specialization in Carbon Management - BAC+3

SKEMA Business School - Sophia Antipolis, FRANCE; Greenhouse gases in China

**sept. 2008 / juin 2009**

- BAC+3

Shanghai University of Finance and Economics - Shanghai, CHINA

**/ juin 2008**

### Master of Science, Management - Business Administration - BAC+3

Bank and Finance Faculty (formerly Lille Business School) - Lille 2 University, FRANCE2007

**sept. 2006 / juin 2007**

### Bachelor of Science, Management - International Marketing and Communication - BAC+3

Lille Business Administration Institute - Lille 1 University, FRANCE

## COMPETENCES

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roadmap, smart, Load shedding aggregation, SaaS, database, c, China, Conversational Microsoft Office,

## COMPETENCES LINGUISTIQUES

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<b>Anglais</b>	Courant
<b>Français</b>	Bilingue

## CENTRES D'INTERETS

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CrossFit, MMA, swimming technology, outdoor