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29/06/1985 (38 ans)  
Nationalité FR  
pacsé  
Permis B

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Larçay (37270)  
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## PROFESSIONAL PROFILE A, Sénior

### EXPERIENCES PROFESSIONNELLES

#### janv. 2022 / aujourd'hui **Senior Manager**

World Kinect Energy Services

*\*Head the global EAC practice*

*Team management, responsible for financial targets (400 % + growth and overachieving target by 130% +), strategy & product development, process optimization*

*\*Development and execution of the global strategy for Energy Attribute Certificates GOs, I-RECs, RECs, TIGRs, LGCs & J-Credits*

*\*Management of service delivery for global cases*

*Qualification, Scoping, Sourcing / Origination, Contracting, Cancellation*

*\*Energy Attribute Certificates Product development*

*EAC Management, EAC procurement strategy, Active EAC Procurement*

*\*Scope 2 Subject Matter Expert working with PPA and Carbon offsets departments for Net Zero strategies*

*\*Representation of World Kinect Energy Services at events*

#### nov. 2018 /

SECRETARY GENERAL - TEMERGIE (Saint-Denis, Reunion Island, FRANCE)

*\* Management and development of the Reunion Island Energy Transition Cluster + 50 % growth (from 38 to 59 members)*

*\* Roadmap design and strategy definition*

*H2 territory roadmap, smart specialisation-based export strategy, lobbying*

*\* Delivery of a wide range of bespoke solutions*

*European development fund action sheet proposal, wave energy project, energy transition intelligence platform*

*\* Enhance RD&I programs, identify relevant European calls, manage partnerships Reversible fuel cell, renewable integration in the energy mix, Load shedding aggregation*

#### févr. 2017 / juil. 2018

##### **EU SUPPLY NETWORK MANAGER**

ENGIE Impact, formerly Ecova (London, UK)

*\* Manage the European network of energy suppliers (c. 800 suppliers)*

*Develop supplier network across Europe, manage existing network*

*\* Design and delivery of European energy procurement services (fixed, indexed and flexible energy contracts): Data collection, strategy definition, RFQ creation, tendering and contract implementation*

*\* Regulation monitoring across liberalized energy markets, market analysis and forecasting*

#### nov. 2015 / févr. 2017

##### **CLIENT ENERGY MANAGER**

SCHNEIDER Electric (Paris, FRANCE)

*\* Management of a portfolio of energy intensive consumers (c. 4,5 TWh of Electricity & Natural Gas consumption)*

*Strategy & Risk Management, Sourcing, Optimization (tariffs, tax rebates), EnM software (SaaS)/ Reporting*

*\* Development of cross-sell opportunities across the energy value chain*

*Sustainability, energy efficiency & energy management solutions*

*\* Redaction of a monthly newsletter on energy markets for the French client database*

*\* Commodity markets analysis & regulation monitoring at the French, European and global level*

#### avr. 2013 / nov. 2015

EUROPEAN ENERGY ADVISOR - Accenture, formerly EQJHA (Brussels,

BELGIUM)

\* Business development across pan-European and global energy consumers  
Energy procurement, market intelligence, risk management and strategy, carbon management  
\* Analysis of the European energy markets (macroeconomic trends, regulatory framework)  
Focus on France, Belgium, Switzerland and Luxembourg for electricity and natural gas commodities

\* Coordination of the Asian partnership  
Service delivery, events, market intelligence, regulatory and legislative framework monitoring  
\* Product development for carbon management, sustainability and energy procurement services

oct. 2011 / déc. 2012

### **FREELANCE CONSULTANT**

Shanghai / Hong-Kong, GREATER CHINA

\* Conduct surveys and reports  
Climate change impacts on the North Asian supply chain (Client turnover: 3,783 billion €)  
\* Design and implement bespoke carbon management strategies  
Carbon audit and offsetting of a musical event (c. 12.000 participants)  
\* Business development and audits for indoor environmental services (PureLiving China, Shanghai)  
EMC<sup>2</sup> Shanghai headquarters indoor air quality audit (12 days mission, audited area: 900 m<sup>2</sup>)

avr. 2011 / oct. 2011

### **INTERN CONSULTANT**

KOE Environmental Consultancy (Beijing, CHINA)

\* Development of Clean Development Mechanism (CDM) and Programmatic CDM projects  
Project cost: € 65 Million; CER issuance: 23 832 000 credits  
\* Business development to mandatory and voluntary carbon credits buyers  
Portfolio of 30 CDM and pre-CDM projects  
\* Design of financial schemes for CDM projects

oct. 2010 / avr. 2011

### **JUNIOR CONSULTANT**

Veolia Transport / ST2N (Nice, FRANCE)

\* Sustainability strategy study of Nice tramway headquarters:  
Development of 21 recommendations to increase stakeholders' benefits while decreasing environmental pressure along with ROI for each action.

## **DIPLOMES ET FORMATIONS**

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sept. 2010 / juin 2011

### **Advanced Master's Degree, Sustainability Strategic Management; Specialization in Carbon Management - BAC+3**

SKEMA Business School - Sophia Antipolis, FRANCE; Greenhouse gases in China

sept. 2008 / juin 2009

- BAC+3

Shanghai University of Finance and Economics - Shanghai, CHINA

/ juin 2008

### **Master of Science, Management - Business Administration - BAC+3**

Bank and Finance Faculty (formerly Lille Business School) - Lille 2 University, FRANCE 2007

sept. 2006 / juin 2007

### **Bachelor of Science, Management - International Marketing and Communication - BAC+3**

Lille Business Administration Institute - Lille 1 University, FRANCE

## **COMPETENCES**

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roadmap, smart, Load shedding aggregation, SaaS, database, c, China, Conversational Microsoft Office,

Outlook, Excel, Word, PowerPoint, OneNote, Basic CRM, Sage, Salesforce

## COMPETENCES LINGUISTIQUES

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<b>Anglais</b>	Courant
<b>Français</b>	Bilingue

## CENTRES D'INTERETS

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CrossFit, MMA, swimming technology, outdoor